



Contact: Savanna Howie
GS&F
(615) 830-5777
showie@gsandf.com

FOR IMMEDIATE RELEASE

Universal Lighting Technologies Partners with Illumination Technology Group in Northern Illinois Region

NASHVILLE, Tenn. (Nov. 3, 2020) – Universal Lighting Technologies, Inc., a global leader in commercial lighting and a member of the Panasonic family of companies, recently announced a strategic partnership with Illumination Technology Group (ITG). Based in Naperville, Illinois, the agency will support Universal’s distributor network of LED lighting solutions across the Northern Illinois region.

Universal markets their end-to-end LED lighting solutions, from simple LED upgrades to enabled IoT solutions. Their approach is to ensure a comprehensive end-to-end installation including IoT Controls, LED Drivers, LED Tubes, LED Retrofit Kits, and LED Luminaires.

“We are thrilled to partner with an agency who takes customer service to the next level. With their strong market knowledge and commitment to building strong relationships, we felt this was a perfect match,” said Eric Schlechtweg, Universal Lighting Technologies Eastern Region Director of Sales. “Illumination Technology Group has built their company on truly listening to customer needs and offering their expertise; so, choosing ITG as an easy decision. We are confident the talented and experienced team will provide tremendous support for our customers in this region.”

Illumination Technology Group is a lighting sales and service organization that represents dozens of leading manufacturers to provide comprehensive, cutting-edge solutions that deliver the best function, design and value. Dedicated to a “customer-first” approach, the company prides itself on listening first and offering the right solution at the right time.

ITG offers extensive market knowledge for any type of lighting application, as well as deliberate selection of vendor partners to ensure client projects are completed in a timely manner and supported by a strong sales organization.

For more information about Universal’s partnership with Illumination Technology Group please visit www.unvlt.com.

About Universal Lighting Technologies, Inc.

Universal Lighting Technologies, Inc. a member of the Panasonic group and a subsidiary of Panasonic Lighting Americas, Inc., engineers, manufactures and markets innovative solutions for commercial lighting across North America, including LED drivers, LED modules, fluorescent, HID and connected devices using wired and wireless technology. Universal’s EVERLINE® LED retrofit continuum provides a range of solutions for upgrading fluorescent to LED. With over 70 years of experience, the company is recognized for its commitment to quality and customer service. Learn

more about Universal at www.unvlt.com. Like us on [Facebook](#) and follow us on [LinkedIn](#) and [Twitter](#).

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